



Presenter: Dr. Mustafa Saribudak

Company: Environmental Geophysics Associates (EGA)

Title of webinar: [How to Become the Best and Well-Paid Geophysical Consultant in the Environmental Industry!](#)

Webinar Date and Time: 28 April 2020 at 10:00 AM Central U.S. time

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Presenter Biography:



Dr. Mustafa Saribudak is principal geophysicist-geologist for Environmental Geophysics Associates. He surveyed more than 300 sites in the U.S. and abroad since 1994. Responsibilities include designing and performing field surveys and interpretation and reporting of the results. Has applied the majority of geophysical techniques in a variety of terrains and is intimately familiar with each applicable, up-to-date technique available. He graduated from Istanbul University with M.Sc. in Geological Engineering and a Ph.D. from the Geophysical Department of Istanbul Technical University. He visited the University of Houston, Texas as a visiting geoscientist to finalize a National Science Foundation project. He has published many articles in geological, geophysical and environmental journals and magazines since the 1990s. He has given many brown-bag presentations on the application of environmental geophysics for engineering, environmental companies and oil and gas industry since late 1990s. He has also spoken at several national meetings on the application of geophysics to environmental problem. He is a member of Society of Exploration Geophysics, American

Geophysical Union, Austin Geological Society, San Antonio Geological Society, and Environmental Engineering Geophysics Society. He lived in Houston between 1989 and 2009. Since 2010, he resides with his family in Austin, Texas.

Presentation Abstract:

This webinar will cover what it takes to become the best and well-paid geophysical consultant in the *Environmental Industry* while working for yourself. The information delivered in this webinar is based on the 25-year experience of the presenter in the environmental business. Topics include why consultants are hired, what you need to start consulting, the pros and cons of consulting, and networking/marketing. In addition, the personal development of the consultant will be reviewed. The attributes such as perpetually being optimistic, positive, creative, curious, persistent and adding value of your consultancy will be crucial for your success. The webinar will dig into the several dimensions of consulting, such as financing and promoting your business, building your clientele, how much to charge for your work, executing a project, preparing a report that a lay person can understand, and the most importantly, how to get paid for your services!